



Allstream Alliance Partner Program

Businesses consistently face the challenge of doing more with less; IDC reports that 70% of IT decision makers are struggling to find ways to increase employee productivity, while a staggering 77% are facing pressures to also reduce spending.

As the business environment becomes more and more complex with rapidly changing technology options, many Canadian businesses have turned to Allstream to help them navigate this complexity and make the communications technology decisions that are right for them.

At Allstream, we believe that collaboration is a key component to business success. We strive to earn the position of trusted advisor with the relationships we build. This collaboration is brought to life in the **Allstream Alliance Partner** channel; a partnership deeply rooted and built on over ten years of success and trust.

Your Allstream Alliance partner is an extension of the Allstream sales team, providing you with a dedicated and local single point of contact. Through the partnership you also have a team of Allstream engineers, IT specialists and innovative products and services supporting your telecommunications needs.

Together, we'll help you in three ways.

→ **Our commitment.**

We are Canada's only national network provider focused exclusively on businesses of all sizes. And we are dedicated to delivering a high level of customer service.

→ **Our people.**

We will work with you to help simplify complex technology decisions and develop an innovative solution to support your business objectives.

→ **Our technology.**

You have access to world class IP solutions enabling you to increase the productivity and performance you need from your communications network cost effectively and efficiently.

(888) 602-3333
sales@flclink.com
www.flclink.com

